

**Key Account Manager, £40K basic+commission,**

Our client is the no. 1 classifieds site in the UK. Founded in 2000 as a community site in London to help Australians, New Zealanders and South Africans find a place to stay, a job, and everything one needs to settle in, including furniture and new friends.

The groups' spirit remains cheerfully local and filled with passion — for some, the passion is driven by the uniqueness of the platform, for most it is the power of the platform to fulfill the core need of finding immediate value across a range of categories – goods, jobs, housing, cars and more.

A great new opportunity has arisen to join their established Key Account Management team. The role is focused on developing existing relationships and uncovering new opportunities

This role has been created as a result of the rapid growth of the group's recruitment channel. The main objective of the role is to focus on accelerating growth whilst nurturing and developing established relationships.

The role is field-based eighty percent of the time and office-based for the remainder. The expectation will be to arrange and attend meetings with both existing clients and prospects. Meetings will involve presenting structured sales solutions based on the client's or prospect's needs in line with the product portfolio.

For more information on this role, please get in touch with Angela Iazard at Morgan Rutherford Associates Ltd