

Sales Manager £55k plus comm

Our client is the centralised services division of the world's largest technology, media, events and research Company. Our client was created to connect technology marketers with purchasing decision makers across the globe. Now, by providing a dedicated center of excellence for marketing departments in 97 international markets, it reaches 280 million technology buyers worldwide.

The position of *Sales Manager, International Sales* for the business is a high-level position within the UK Agency Sales team. The ideal candidate should be familiar with the technology market, have excellent communication skills, strong attention to detail, possess a proven track record of success and have experience of selling International Marketing Programs to the London Advertising and Marketing Agencies. The successful candidate will hold an extensive 'address book' and be able to build relationships with their allocated agency base at all levels within the hierarchical structure, from the planner/buyers to Management/Board level.

The candidate will require a Bachelor's degree, strong presentation skills and 6-10 years of International sales experience within a Marketing or Media organization.

Job Requirements :

- Organisational skills
- Negotiating skills
- Excellent communication skills
- Ability to multi task
- Presentation skills
- Forecasting 30/60/90

Qualifications:

- O-Level / GCSE or equivalent in Math's and English
- Bachelor's Degree