

## **GLOBAL SALES MANAGER, £40k+uncapped commission+bens.**

This leading publishing and events business with offices worldwide and products ranging from digital publishing, video, conferences, briefings, awards and many more exciting propositions seeks a sales director to work across the whole portfolio but with special attention on the events side.

### Key Attributes

- Graduate
- 3-5 years media/advertising sales including good knowledge of digital
- Previous experience of selling high value sponsorship
- Successful sales track record within an events business or a major publishing house
- Experience of international sales
- Man management experience
- Strong interpersonal communication and organisation skills
- Ability to travel/attend events sales trips on a global basis.

This role is for a hands on selling Sales Director who leads from the front. Principally you will be selling high value sponsorship packages to blue chip clients across the awards and conferences portfolio and working with key clients to develop exciting cross media partnerships, as well as taking ownership of the overall revenue target.

To find out more call on 0208 334 9921 or email Andrew Rutherford at Morgan Rutherford Associates Ltd [Andrew@mra.uk.com](mailto:Andrew@mra.uk.com)

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